

Kathrin Michel

Curriculum vitae info@kathrinmichel.ch • +41 76 7780 10 81

PROFESSIONAL HISTORY

Hitachi Energy Ltd.

(former ABB)

Energy technology

Bouygues E&S Intec Schweiz AG

(today Equans Schweiz)

Building and energy technology

RAHN AG

Chemistry, UV-curable coatings

ABB China and Switzerland

Semiconductors

Head of Supply Chain Management, Capex Management

- Lead of Supply Chain teams for gas-insulated switchgear in Switzerland, Poland, Czechia, India
- Definition and implementation of strategic targets and risk-mitigating supply chain initiatives
- Tenders, negotiations and contract management of capital expenditures in Europe for capacity increase of high-voltage factories

Head of Procurement Switzerland

- Lead of 4 procurement teams in Switzerland across 5 business units, direct and indirect goods
- Tenders, contract negotiations and implementation of sourcing and framework agreements
- Definition of strategic goals, conduction of gap analyses, implementation of action plans and KPIs

Head of Supply Chain Management

- Strategic and operational responsibility for global supply chains incl. procurement, logistics, inventory management and product management
- Global contract negotiations and relationship management in the EU, USA, China, Korea and Japan
- Implementation of REACH compliance of supply chains

Sourcing Manager Southeast Asia, Supply Quality Engineer

- Relocation to China, implementation of supply chain strategy by setting up and managing the purchasing team in China
- Ensure availability and quality of raw materials for production of semiconductor modules
- Negotiation of commercial and quality relevant contracts with suppliers in Asia



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Geberit International AG

Development Engineer Technology & Innovation

- Management of innovation projects
- Market analyses for procurement and development
- Technical support for production plants

Sanitary systems and technology

Production Manager Medical Technology

- Development and management of an operational unit to produce medical coatings on implants
- Implementation of 5S and lean manufacturing methods, accreditation according to ISO13485 (medical technology)
- Cooperation with customers and sales for quality problem solving and product introductions

Ionbond AG

Thin-film coating

Various employers

Employments as project manager and research technician

Part-time work during Matura and ETH studies

EDUCATION

CAS Applied Ethics, University of Zurich

CAS Certified Global Negotiator, University of St. Gallen MBA, University of Strathclyde, Hongkong, Singapore, Glasgow M. Sc. ETH, Material Engineer, ETH Zurich und Lausanne Matura in Mathematics, Gymnasium for adults, Aarau

Apprenticeship as Pharma-Biology Technician, Roche Basel

TRAININGS

Upper & middle management leadership development program

Advanced Certified Procurement Professional

Negotiation in procurement und sales

Negotiation of general terms and conditions

Regulatory compliance of supply chains (REACH, TSCA)

Problem solving and decision making

Operational excellence in supply chain management Lead auditor for process, quality and sustainability audits

Leading innovation projects

Quality management acc. to intern. railway standard IRIS

LANGUAGES

German: Native proficiency

English: Full professional proficiency French: Professional proficiency

Chinese mandarin: Elementary proficiency (HSK level 2)